

Inspiring innovation Inspirer l'innovation

Connecting universities with industry and community partners

Simon Bousquet, PhD
Director, Business Development
Team Lead, Quebec and Atlantic Canada

sbousquet@mitacs.ca 819-571-2936





What is Mitacs?

- Not-for-profit organization, founded in 1999
- Establishing durable relationships between industry and academia
- Partenering with governments (federal, provincial), universities, companies, NFPs, crown corps, research networks
- Open to all graduate studies disciplines

Developing the next generation of researchers and innovators for Canada's knowledge and innovation-based economy



Why Mitacs?

- National research network
- 17 years in operation
- **→** 16,000+ research projects
- 65+ academic partners





Mitacs by the Numbers



















The Mitacs network







- ✓ Computer science ✓ Forestry
- ✓ Engineering
- ✓ History
- ✓ Anthropology
- ✓ Languages & linguistics

✓ Economics

✓ Mathematics

✓ Chemistry

- ✓ Business
- ✓ Geography
- ✓ Education
- ✓ Health sciences
- ✓ Interactive arts

✓ Genetics

- ✓ Psychology
- ✓ Social work
- ✓ And more...

- Small & medium business
- Large business
- Not-for-profit organizations



Mitacs program goals

- Support flexible, collaborative research projects
- Attract new funding
- Maintain high-quality research
- Support all disciplines
- Support international research collaborations in Canada and abroad
- Train graduates and postdocs for their careers





Building research collaborations



- Research collaboration between university researchers and a Canadian partner org.
- All Canadian universities are eligible
- All university disciplines are eligible
- Grad students or postdoc, in 4-6 months internship units
 - + Partner + \$
 - + Prof
 - + Grad student/ postdoc
 - + Innovative/R&D/Research project









Mitacs

Accelerate: funding scheme



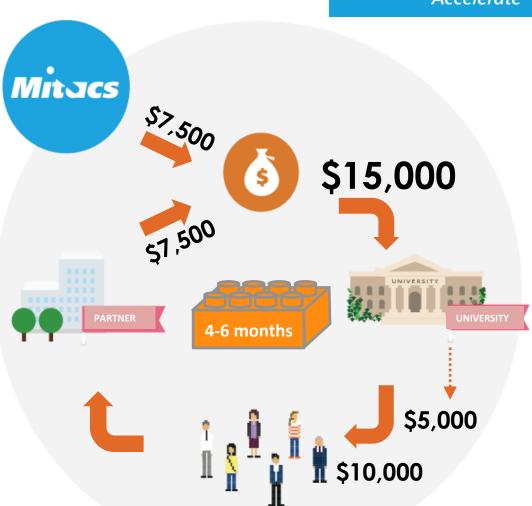
- The intern spends half the time with the partner organization (on-site or in the field)
- Grant to the university

Master, 2 units, \$30K



PhD and PDF, 6 units each, \$90K each

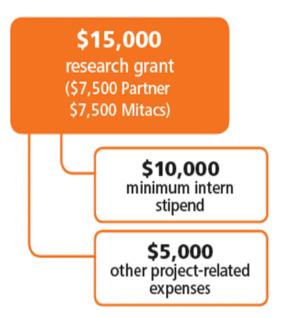




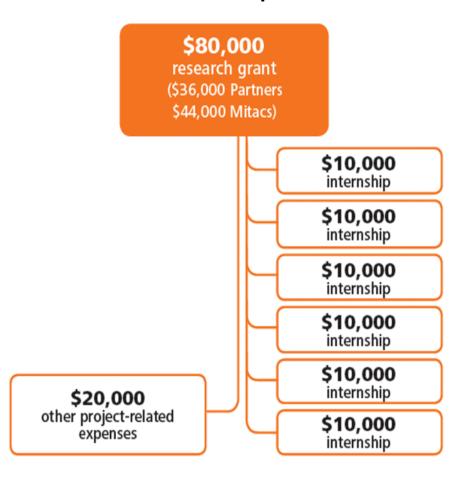


Funding Model

Standard



Cluster: 6 or > internships & 3 or > interns





Accelerate details

- Easy application
- Peer-reviewed
- Fast turnaround: 4-6 weeks
- High success rate
- Apply at any time!
- International students are eligible
- Support from the business development team





Accelerate details

Partner organizations:

- More competitive, recruitment opportunity
- Access expertise non available in-house
- Leverage R&D budgets
- Benefit from a national research network
- Interns are paid by the university, not on payroll

Profs:

- Easy grants = diversify your research funding sources
- Establish partnerships
- Get feedback from your partners

Students/interns:

- Award/fellowship = \$\$
- Real experience in your CV
- Experiential learning = soft skills





Accelerate in numbers

In year 2016-2017, Mitacs Accelerate received:

- Almost 1100 projects
- 57 different universities across Canada (all provinces)
- 1023 different professors
- 1400+ supported students (MSc, PhD, PDF) = \$52M stipend
- 908 partner organizations
- Investments of \$32,4M from the private sector
- Over \$63M in grants in our universities



Accelerate in business

In year 2016-2017, Mitacs Accelerate:

- HEC: 52 units under 24 projects, valued at \$736,000
- Usherbrooke: 39 units under 12projects, valued at \$607,500
- 71 projects directly tagged « Business » valued at over \$2,5M

Discipline	Business	Computer Science	Earth Sciences	Engineering	Life Sciences	Mathematical Sciences	Physical Sciences	SSH
# app	71	94	79	413	224	28	37	129
%	7%	9%	7%	38%	21%	3%	3%	12%



Projects examples

Change management when deploying an ERP or other major technological solutions

USherbrooke, management, Desjardins (DBA program)

Women entrepreneurship success

UQTR, management, Femmessor

Risk rating enhancement for Vancity

UBC, finance, Vancity Credit Union

Improving estimates of complex option-based employee compensation

York University, chemistry, SyncBASE

Export marketing & needs analysis for SGII

UNB, business, BioAtlantech



Benefits – longitudinal surveys

- 92% satisfaction rate amongst companies surveyed (2015)
 - 66% said projects results have been / will be commercialized
 - 36% had new of enhanced product development
 - 11% saw increased sales; 18% saw cost savings
 - 41% increased their R&D investments by \$10K-\$99K, 40% by over \$100K
- 96% satisfaction rate amongst former interns (2014)
 - 46% currently working in the private sector were hired by their partner
 - 19% of internships led to the creation of a new position at the company
 - Report suggests Accelerate creates 200 new R&D jobs annually

Other programs



- Postdocs translate research into long-term business value for the partner
- Professional management training



- Professional development workshops include leadership, management, communications, relationship building, entrepreneurialism
- Taught by industry professionals

Pilot: Canadian Science Policy Fellowship: Sending PhD holders work with government entities to help them develop Canada's next policies -> Science-based policy making



Two-way research mobility





Research Award, Partnership Award





Our Funding Partners





Western Economic

Diversification de l'économie de l'Ouest Canada



















